



***INDUSTRY PLACEMENTS – DEVELOPING
EFFECTIVE PARTNERSHIPS WITH
SCHOOLS AND COLLEGES***

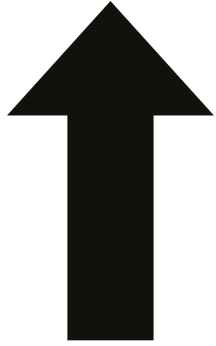
25 APRIL 2024

TL



HM Government

SKILLS
FOR LIFE



WELCOME



TL

TODAY'S TEAM



Kelly Goudge

Webinar Host

Head of Events

SDN



Anna Sutton

Webinar Facilitator

Industry Placement Team

SDN



Laura Scotland

Panellist and guest speaker

Business Development Associate

Shrewsbury College Group

Broadcast

Your microphone will be muted

Use the Q&A function for questions

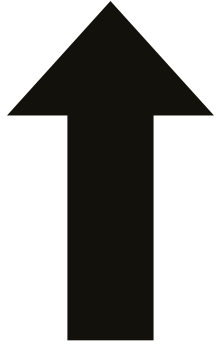
Feel free to use the chat box

AGENDA

- 1. What are industry placements?**
- 2. Interview with ABP Food Group**
- 3. Working with a school, college, or other provider**
- 4. Discussion with Shrewsbury College Group**
- 5. Panel session / Q & A**
- 6. Next steps / support available**

POLL What best describes your current position

- 1 Already working with one or more providers and planning/offering industry placements***
- 2 In early discussions with one or more providers about offering industry placements***
- 3 Not yet engaged with any providers***



WHAT ARE INDUSTRY PLACEMENTS?



WHAT ARE INDUSTRY PLACEMENTS?



- Time spent by a 16-19 year old student, learning and working in an organisation
- **In a real environment** – with an employer making a meaningful contribution to the organisation
- Minimum of **315 hours** (approx. 45 working days)
- **Occupationally-specific** – developing students' practical and technical skills

WHY OFFER AN INDUSTRY PLACEMENT?

SKILLS
FOR LIFE

Smarter recruitment

- A solution for entry-level jobs
- Cost-effective recruitment
- Bring young people into the industry

Support your staff

- Management and mentoring skills
- Fresh perspective
- Extra help with projects

Support your community

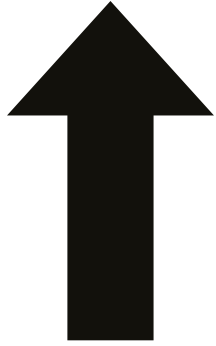
- Improve diversity
- Create shared value in your community
- Enhance image and profile

WHICH PLACEMENT MODELS MIGHT WORK FOR YOU?

MODEL	When this model might work	Example role
DAY RELEASE	<ul style="list-style-type: none">• Where business pattern is usually steady and regular• Where you have cyclical, weekly tasks or processes• Where the mentor or line manager would prefer to limit their supervision time during a given week	Manufacturing Operative
BLOCK	<ul style="list-style-type: none">• Where concentrated work is needed to meet a specific deadline• To offer alignment to project lifecycles or annual business processes• To allow managers to plan well in advance for student groups	Project Manager
MIXED	<ul style="list-style-type: none">• Where there is a discrete research project with a long lead-in time• Where it makes sense to cover induction as a block, then moving to day release afterwards for project work	Engineering Research

WHAT DO I NEED TO OFFER?

- Projects and tasks for students that will help them to learn practical and technical skills
- A safe work environment
- Equipment and resources for the work
- Induction
- Someone to supervise and someone to mentor
- Feedback and review



INTERVIEW WITH
KATE TAYLOR
ABP FOOD GROUP



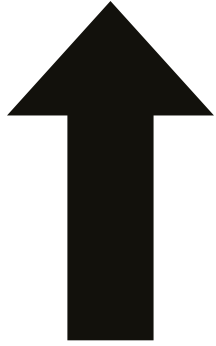
Microsoft Teams

Working with Shrewsbury College - Interview/Chat

2024-04-23 12:02 UTC

Recorded by
Nicki McGee

Organized by
Anna Sutton



***WORKING WITH A
SCHOOL,
COLLEGE OR
OTHER PROVIDER***



CHOOSING A PROVIDER

What will they do?

- Support you to offer and deliver Industry Placements
- Assist with necessary paperwork or checks
- Plan and design the placement with you
- Match suitable students to you
- Review progress and how the placement is working
- Be available if there are queries or concerns

CHOOSING A PROVIDER

What should I look for?

- They will work with you to design a suitable placement model
- They understand what kind of student would fit in your organisation
- They deliver quality training which matches the placement role
- They will prepare students well for the placement
- They will support students while they are on placement

TL

- Questions to ask a provider

HOW DO I FIND A PROVIDER?

Providers may approach you, or you can approach them

Start with links you already have with local colleges, schools and training providers

Contact business organisations like:

- Local Enterprise Partnerships (LEP)
- Chambers of Commerce
- Professional bodies and trade organisations in your industry

Register your interest:

- Call the National Apprenticeship Service (NAS) on 08000 150 600.
- Search or invite providers to contact you via <https://employers.tlevels.gov.uk/>

Ask other local businesses if they can recommend a provider

I have no experience of working with education providers. Slightly worried they will use jargon and I will be asked to do things I don't understand

What if I have more than one work location – do I need to work with more than one college?

EMPLOYER'S QUESTIONS ASKING ABOUT WORKING WITH PROVIDERS?

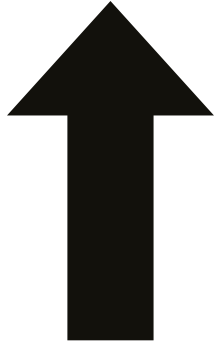
I don't have a HR or learning and development department so I don't have the capacity to do the paperwork.

The student will need to learn specifics of my industry before they come on site. How can these be introduced to students?

PRACTICALITIES

Such as...

- Safeguarding
- Accessibility
- Non-Disclosure Agreements and confidentiality
- Data security
- Age

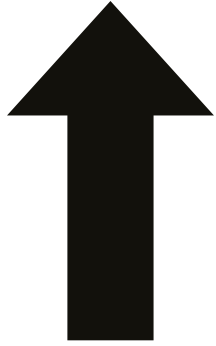


DISCUSSION

***LAURA SCOTLAND
SHREWSBURY COLLEGE
GROUP***



SKILLS
FOR LIFE

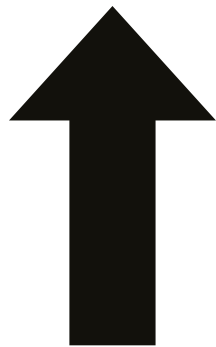


PANEL Q&A



TL

**SKILLS
FOR LIFE**



***NEXT
STEPS AND
SUPPORT***



POLL ***Based on what you have heard about industry placements:***

- 1 Are you more likely to implement industry placements?*
- 2 Are you more confident to implement industry placements?*
- 3 Has this webinar been useful and practical for your industry placements planning?*

POLL *Based on your current circumstances and your understanding of T Levels, is your organisation likely to offer Industry Placements?*

- 1 *Yes - we are already hosting T Level Industry Placements*
- 2 *Yes – in the next six months*
- 3 *Yes – in seven to twelve months*
- 4 *Yes – more than a year from now*
- 5 *Not in the foreseeable future*
- 6 *No*
- 7 *Don't know*

<https://employers.tlevels.gov.uk>

- Bespoke one-to-one support
- Tools, resources and case studies
- Book workshops and webinars

T Levels and industry placement support for employers



[About industry placements](#)

Find out more about what industry placements and T Levels are, and how they could work in your business.



[Business benefits and case studies](#)

Discover the benefits of hosting an industry placement at your company, including the £1,000 employer incentive.



[Plan industry placements](#)

Guidance to help you plan, including information about legal compliance, working with providers and paying students.



[During industry placements](#)

How to work with students while they are on a placement, and end-of-placement reviews.



[Skill areas and courses](#)

Discover the skill areas that industry placements cover and find out what placement students can offer.



[Workshops and webinars](#)

Online events to help you understand, plan and prepare to offer industry placements.

FUNDED BESPOKE HANDS-ON SUPPORT

If you would value a call with an industry placement specialist to help you decide, plan or prepare to host placements, do get in touch.

We can arrange:

- A **1-2-1 call** - to chat through any issues, barriers or questions you may have.
- An **online Group Session** - allowing you to bring together relevant members of the team to chat through what's involved, how to host placements in your organisation, and help you overcome any challenges.



THANK YOU

<https://employers.tlevels.gov.uk/>



HM Government

Disclaimer

This advice is general guidance and is not legal advice. It should not be acted on without a full understanding of your current situation. You can access the latest government guidance on industry placements at www.tlevels.gov.uk. SDN Enterprises Ltd (trading as SDN) has tried to ensure that the information and advice we give is accurate. However, SDN will not accept liability for any loss, damage or inconvenience arising as a consequence of any use of or the inability to use any information or advice given.

TL

